

July 28, 2024

To: Kim Wilbourne, SC Housing, Columbia SC

SUBJECT: 2025 QAP - Public Comments

Thank you for this opportunity to submit additional public comments for the 2025 QAP.

Appendix C1, Section I.B "Award Limitations"

- We would recommend that the maximum annual tax credit be different for Group A than Group B.
 - For example: Group A could have a maximum annual tax credit award of \$2 million, while Group B could have a maximum tax credit award of \$1.75 million. This would keep the credits per unit more aligned with maximum number of units of 80 units (Group A) and 60 units (Group B). It would also reflect the reality in cost difference in land price, tap and impact fees, and other ways in which building in high population counties costs more per unit.
- We would recommend that the maximum number of new construction awards per county be different for Group A and Group B Counties. Group A population vastly dwarfs the population of Group B counties (see full analysis below).
 - Group A counties need to be eligible for 2 new construction awards. A limit of 1 new construction award per county is more appropriate to Group B counties.

Appendix C1, Section II.E "Maximum LIHTCs Per Unit"

- We recommend that IF these are going to be published, they need to be published BEFORE
 the QAP is final. The number of LIHTCs per unit is a critical component of feasibility and
 underwriting. Publishing LIHTCs per unit too close to prelim application deadline could
 result in totally reworking unit count, which in turn causes reworking architectural plans,
 land price, land appraisal value, market study, etc.
 - Please commit to publishing the LIHTC Per Unit as part of the QAP Public input period if it is going to be published at all.

Appendix C1, Section III.A.2 "Area Employment" and Jobs Distance Points

- We support increasing the radius distance to jobs. This is a more holistic approach to providing future tenants with housing near to potential employment.
- With a larger radius, more sites will tie with having 5,000+ jobs even if one has 10,000+ jobs. The ultimate benefit is to the future resident to have a wider variety of job opportunities.
 - We encourage SC Housing to add another higher tier for 6,000+ jobs (12 possible points) or 7,000+ (14 possible points) to prevent ties.



Appendix C1, Section III.G "Leveraging" Points

- We support adding an additional higher tier at \$10K per unit. This is a good way to encourage applicants to go after every local dollar they can find. This is also a good way to incentivize local governments to participate if they desire more affordable housing.

Appendix C1, Section III.A.3 "USDA RURAL" Points

- If the intent to is promote or encourage applications eligible for USDA financing, or RHS project based vouchers, we recommend the 5 points be awarded to those applications that include specific USDA, RHS or other official rural lending or source of vouchers. Without the elements in place specifically for USDA/RHS backed loans or rural PBV, these 5 points could easily go to an application that is simply far outside of the metro areas, which is likely an unintended consequence of the QAP. It would be easy for every developer to chase sites in rural areas just to gain points, but then the tax credit program would reflect building a lot of apartments far away from population centers.
 - We would recommend the points be allocated specifically to applications including some kind of financial participation with USDA/RHS either in the form of lending or PBV.
 - The 5 points for USDA rural areas could be further refined: 2 points for just being in a USDA designated rural area, and 3 points for USDA/RHS financial participation through loan products or PBV.

Appendix C1 Section II.A. "County Groups"

- Comparing Group A Counties to Each Other: Group A includes 13 counties. Of these, Lancaster, Dorchester, and Aiken have 108K, 169K, and 177K population* respectively, and Charleston, Richland and Greenville have 424K, 425K and 558K population* respectively. Factually, Greenville County has over 5x the number of people living in it than Lancaster County. Charleston County has 2.5x the number of people as its next-door neighbor, Dorchester County.
 - It does not make sense, nor is it fair to the SC residents searching for housing, to limit the awards in the 4 most populous counties in the state to 1 award per county, treating those counties as if they are the same as the counties with a fraction $(1/3^{rd}, 1/4, 1/5^{th})$ of the population .
- Group A vs Group B: The 4 most populous counties in Group A have 10x the number of people living in them as compared to the average Group B county (400,000 vs 40,000).
 - The LIHTC allocations are for housing people, and they need to be built where the people live, and the people (1.8 million) live in the 4 most populous counties. These are also counties experiencing the most pressure in housing cost.
 - We strongly encourage SC Housing to return to the 2 awards per county limit for the top 4 most populous counties.



Appendix C1, Section II.B. "Set-Asides" and % of Dollars Allocated to Each

- High Demand New Construction vs. General New Construction
 - The list of 13 Counties in Group A contain 72% of the population* of the state of South Carolina
 - The list of 33 Counties in Group B contain 28% of the population* of the state of South Carolina
 - And yet, only 25-35% of the annual allocation is targeted where 72% of the population live (3.7 million people), and 30-40% of the annual allocation is targeted to where 28% of the population live (1.4 million people). This seems counterintuitive. The tax credit program is allocated from the federal government to the states based on population.
- We strongly encourage SC Housing to allocate the Set-Asides to be more closely aligned with where the population lives.
- Rehab vs New Construction and Population Growth: Population growth from 2020 to 2023 shows that Group A counties are adding vastly more people in raw numbers than Group B counties.
 - Group A counties added 225,000 people* from 2020 to 2023. Many Group B counties *lost* population in that time, and in total Group B counties added <u>only</u> 15,000 people* across 33 counties.
 - It may be a better use of scarce public resources to focus new construction dollars on Group A counties that are adding the bulk of new population and to focus rehab dollars on the Group B counties that are losing population or not contributing meaningfully to population growth in SC.

*Population Data Source:

| RANK | South Carolina | 2023 Population | | Population growth 2020 to 2023 |
|------|-------------------------------------|--------------------|---------|--------------------------------------|
| 1st | .Greenville County, South Carolina | 558,036 | Group A | 30,787 |
| 2nd | .Richland County, South Carolina | 425,138 | Group A | 9,467 |
| 3rd | .Charleston County, South Carolina | 424,367 | Group A | 14,468 |
| 4th | .Horry County, South Carolina | 397,478 | Group A | 43,713 |
| 5th | .Spartanburg County, South Carolina | 356,698 | Group A | 27,319 |
| 6th | .Lexington County, South Carolina | 309,528 | Group A | 14,481 |
| 7th | .York County, South Carolina | 298,320 | Group A | 14,292 |
| 8th | .Berkeley County, South Carolina | 255,217 | Group A | 23,684 |
| 9th | .Anderson County, South Carolina | 213,076 | Group A | 8,881 |



| 10th | .Beaufort County, South Carolina | 198,979 | Group A | 11,164 |
|------|--------------------------------------|---------|---------|---------|
| 11th | .Aiken County, South Carolina | 177,130 | Group A | 7,962 |
| 12th | .Dorchester County, South Carolina | 169,833 | Group A | 7,790 |
| 13th | .Florence County, South Carolina | 137,214 | | 397 |
| 14th | .Pickens County, South Carolina | 135,495 | | 3,811 |
| 15th | .Lancaster County, South Carolina | 108,215 | Group A | 11,627 |
| 16th | .Sumter County, South Carolina | 104,165 | | (1,311) |
| 17th | .Orangeburg County, South Carolina | 82,820 | | (1,134) |
| 18th | .Oconee County, South Carolina | 81,221 | | 2,437 |
| 19th | .Kershaw County, South Carolina | 69,905 | | 4,315 |
| 20th | .Greenwood County, South Carolina | 69,460 | | 70 |
| 21st | .Laurens County, South Carolina | 68,873 | | 1,239 |
| 22nd | .Georgetown County, South Carolina | 65,731 | | 2,222 |
| 23rd | .Darlington County, South Carolina | 62,416 | | (432) |
| 24th | .Cherokee County, South Carolina | 56,714 | | 494 |
| 25th | .Chesterfield County, South Carolina | 44,031 | | 775 |
| 26th | .Colleton County, South Carolina | 38,874 | | 337 |
| 27th | .Newberry County, South Carolina | 38,825 | | 1,094 |
| 28th | Jasper County, South Carolina | 33,544 | | 4,394 |
| 29th | .Chester County, South Carolina | 32,226 | | (58) |
| 30th | .Clarendon County, South Carolina | 31,004 | | 163 |
| 31st | .Williamsburg County, South Carolina | 29,891 | | (1,023) |
| 32nd | .Marion County, South Carolina | 28,508 | | (578) |
| 33rd | .Dillon County, South Carolina | 27,698 | | (579) |
| 34th | .Edgefield County, South Carolina | 27,607 | | 1,936 |
| 35th | .Union County, South Carolina | 26,629 | | (552) |
| 36th | .Marlboro County, South Carolina | 25,704 | | (786) |
| 37th | .Abbeville County, South Carolina | 24,434 | | 168 |
| 38th | .Barnwell County, South Carolina | 20,447 | | (139) |
| 39th | .Fairfield County, South Carolina | 20,422 | | (465) |
| 40th | .Saluda County, South Carolina | 19,123 | | 295 |
| 41st | .Hampton County, South Carolina | 18,122 | | (393) |
| 42nd | .Lee County, South Carolina | 15,967 | | (572) |
| 43rd | .Calhoun County, South Carolina | 14,186 | | 72 |
| 44th | .Bamberg County, South Carolina | 12,974 | | (286) |
| 45th | .McCormick County, South Carolina | 9,941 | | 423 |
| 46th | .Allendale County, South Carolina | 7,369 | | (565) |